

**Q1 2019 HIGHLIGHT**

- Quest helps companies of all shapes and sizes with their site selection decisions. Due in part to market demand, we offer our site selection services a la carte in order to meet our client's needs. The following services can be provided all together through our typical four-phase site selection approach or in a myriad of combinations:
  - Property Investigations
  - Workforce Analysis
  - Incentive Negotiations and Cost Comparison
  - SCOPE™
  - Logistics Analysis
  - Permitting Assistance

**OTHER ACTIVITY (WELL, THE STUFF WE CAN TALK ABOUT...)**

- Completed certification site visits for clients in Florida, Tennessee, Texas, and Virginia.
- Kicked off a new round of the Duke Energy Site Readiness Program.
- Participated in the Consultant Connect Summit (Atlanta, GA).
- Attended SC Power Team's 2019 Economic Development Review (Hilton Head, SC).
- Participated on the economic development panel at the PIQUE Regional Young Professional Summit (Greenville, SC).
- The CAEL Inclusive Development Network received more than 35 applications. Five communities were selected including: Cleveland, Ohio; Corpus Christi, Texas; Spokane, Washington; Coweta, Oklahoma; and Pensacola, Florida.

**NEW SITES CERTIFIED**

- Pocotaligo East Site – General Industrial Site – Sumter County, SC – SC Certified Sites Program - <https://locatesc.com/Search/PropertyDetails?propertyID=1e5f945f-7a2d-e611-a429-60eb69dc3ec7>
- Mid-Carolina Commerce Park (recertification) – Large Park – Newberry County, SC – SC Certified Sites Program - <https://locatesc.com/Search/PropertyDetails?propertyID=2601554c-7a2d-e611-a429-60eb69dc3ec7>
- Helgerson Flats Industrial Center – General Industrial Site – Ottumwa, IA – IEDA Certified Site Program - <https://www.iowaeconomicdevelopment.com/newsDetail/6646>
- Boone Industrial Park Phase II – General Industrial Site – Boone County, IA – IEDA Certified Site Program - <https://www.iowaeconomicdevelopment.com/newsDetail/6648>

**UPCOMING EVENTS**

- May 9: Iowa SMART Economic Development Conference (Des Moines, IA)
- June 10-12: SelectUSA 2019 (Washington, DC)